As a member of the social service workforce, you have developed a range of skills. The following activity is intended to help you think about your existing skills and abilities.

Grade yourself on each of the skills/abilities listed below:

	"I feel confident about this"	"I'm OK at this"	"I need to develop this"
Making and using contacts			
Delegating			
Coordinating and making arrangements			
Managing time			
Deciding on priorities and setting goals			
Working without supervision			
Setting and meeting deadlines			
Handling a variety of tasks and responsibilities			
Concentrating			
Questioning			
Gathering and remembering large quantities of information			
Reading quickly			
Keeping records, filing and retrieving information			
Advising or counselling			
Helping people develop themselves			
Running training sessions or teaching			

	"I feel confident about this"	"I'm OK at this"	"I need to develop this"
Speaking to meetings			
Planning, chairing or running a meeting of any kind			
Making a presentation			
Expressing appreciation and compliments readily			
Saying "No" without feeling guilty			
Asking for help or information			
Giving constructive criticism			
Accepting a rejection			
Stating your views to an authority figure			
Refusing to allow yourself to be manipulated or "put down"			
Accepting different opinions			
Listening intently and accurately			
Communicating information and opinions in writing			
Thinking quickly on your feet			
Explaining difficult concepts or ideas			
Giving clear instructions			
Writing minutes			
Dealing well with the public			

	"I feel confident about this"	"I'm OK at this"	"I need to develop this"
Speaking on the phone			
Interviewing			
Getting people to work together			
Negotiating			
Persuading people			
Promoting change			
Accepting change			
Listening intently and accurately			
Taking risks			
Making and carrying out decisions			
Spotting and solving problems			
Challenging ideas you find unacceptable			
Using imaginations			
Supervising others			
Judging peoples' effectiveness and potential			
Giving feedback			

As well as the skills you graded yourself on. you may also have developeda wide range of additional skills, eg in IT, organisational skills, which we often take for granted and so have difficulty in identifying. List these below:

Did you notice and gaps in the your existing skills and abilities from this exercise? You might want to make a quick note of them now (in the box below). You can use this information later when you create your Personal Development Plan.